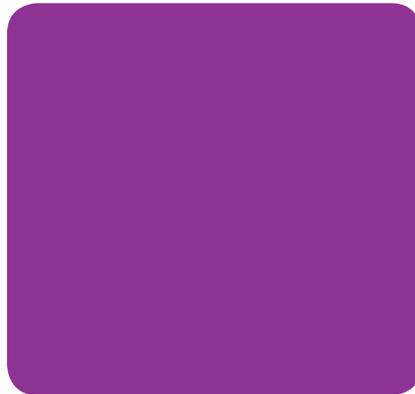


# Travel Finance Conference

26-27 February 2019 • KPMG, 15 Canada Square, Canary Wharf, London, E14 5GL



## Venue partner



## Sponsors



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## Agenda – Day one

09:30 **Registration, tea and coffee**

10:00 **Welcome and opening remarks**

**Carolyn Watson**, Director of Finance and Resources, **ABTA**

10:10 **The economic outlook for 2019**

- Macroeconomic overview
- Outlook for 2019

**Adam Dent**, Interest Rates Strategist, **Santander**

10:35 **Financial trends within the travel industry**

Reviewing the key financial trends and indicators to help you benchmark your business and identify opportunities, including:

- Consumer appetite
- Operator/agent appetite
- Stakeholder appetite
- Regulator appetite.

**Martin Alcock**, Director, **Travel Trade Consultancy**

11:05 **Management of foreign exchange risk**

- Planning for unpredictable markets ahead by managing your business' currency exposure
- How to capitalise on opportunities for international trade beyond Brexit
- Possible impacts on your business depending on the outcome of the Brexit deal
- How to leverage the pound's volatility to actually benefit your business

**Hamish Muress**, Senior Currency Strategist and Business Development Manager, **OFX**

11:35 **Networking tea and coffee break**

12:05 **Data management for finance professionals**

- Best practice for looking after employee and customer data post-GDPR
- Maintaining regular data audits
- Understanding your accountability post-GDPR
- Update on current data protection cases

**Christopher Beveridge**, Director, **Moore Stephens**

12:35 **How travel companies can optimise their customers' payment experience**

- Making payments seamless for mobile
- Payment preferences of travellers worldwide
- Alternative payment methods

**Representative from an ABTA partner**

13:05 **Networking lunch**

14:05 **Welcome back**

14:10 **Afternoon keynote: The Bank of England**

*To be held under the Chatham House Rule*

- General economic update and monetary policy summary
- Prospects for activity and inflation
- Prospects for consumption

**Rob Elder**, Agent, Greater London, **The Bank of England**

14:25 **Treasury management**

- Managing investments
- Maximising interest rates in a low interest rate world
- Maximising your cash
- General investments e.g. pension schemes

**Representative from an industry partner**

14:55 **Reflections from the industry**

- An industry panel will discuss the mornings content and offer their opinions
- Hear real-life finance issues from travel organisations

**Moderated by Carolyn Watson**, Director of Brand and Business Development, **ABTA**

**Matt Quinlisk**, Finance Director, **DER Touristik UK**  
*Additional speakers to be announced*

15:15 **Networking tea and coffee break**

15:40 **Accounting and tax update**

- A look at the accounting and tax issues you should be aware of in 2019 and beyond

**Dominic Stammers**, Partner, **BDO**  
**Vicky Robertson**, Tax Principal, **BDO**

16:10 **Making Tax Digital**

- Where do you need to be when MTD comes into effect on 1 April 2019?
- Reviewing your systems

**Joost Willemsen**, Senior Manager, Indirect Tax, **KPMG LLP**

*Please visit our dedicated breakout area for 1:1 guidance and to ask your specific questions around Making Tax Digital.*

16:25 **Travel VAT and TOMS update**

- General travel VAT update
- An update on TOMS
- What do we know about the impact Brexit will have on TOMS?

**David Bennett**, VAT Consultant, **Elman Wall Bennett**

16:55 **Summary and close**

17:00 **Networking drinks**

## Agenda – Day two

09:30 **Registration, tea and coffee**

10:00 **Welcome and opening remarks**

**Carolyn Watson**, Director of Finance and Resources, **ABTA**

10:10 **Regulatory update**

- The ATOL and Package Travel Regulations: current issues

**Simon Bunce**, Director of Legal Services, **ABTA**

10:30 **Working with the new ATOL online system**

- Key issues
- Application sections
- Other issues
- Top tips

**Chris Photi**, Head of Travel and Leisure, **White Hart Associates**

11:00 **Understanding financial protection**

- Insurance, bond market, FFR
- Filling out ABTA's and the CAA's forms
- How do the CAA's and ABTA's bonding requirements interact?
- Bond renewal: ABTA and the CAA

**John de Vial**, Director of Financial Protection and Financial Services, **ABTA**

11:20 **Networking tea and coffee break**

11:50 **Financial protection panel session**

**Moderated by Carolyn Watson**, Director of Finance and Resources, **ABTA**

**John de Vial**, Director of Financial Protection and Financial Services, **ABTA**

**Tony Gilpin**, Managing Director, **Towergate Travel**

*Additional speakers to be announced*

12:15 **Insurance protection**

- Combined airline and supplier failure insurance
- Public liability insurance
- Cyber risk insurance
- Travel disruption insurance

**Representative from an ABTA Partner**

12:45 **The current mergers and acquisitions climate**

- Travel industry trends
- Recent M&A activity
- How will Brexit affect the M&A market?

**Deborah Potts**, Director, **Summit Advisory (part of the Elman Wall Group)**

13:15 **Networking lunch**

14:10 **Welcome back**

14:15 **Mergers and acquisitions panel**

- Insights in to why private equity companies are interested in investing in travel
- What makes a company attractive to an investor
- Lessons learnt from going through an acquisition

**Mike McDonald**, Director, Corporate Finance, **KPMG LLP**

**Dominic Binefa**, Chief Financial Officer, **Travelopia**

**Trevor Stokes**, Investment Director, **Sovereign Capital**

14:40 **Maximising staff benefits**

- Tax and cost effective ways of motivating staff
- Financial and non-financial benefits
- How to manage staff benefits

**Representative from an ABTA Partner**

15:10 **The movement of people**

- Posted workers: preparing your business for Brexit
- The financial implications of posted workers

**Andrew Stewart**, CFO, **Hotelplan UK**

15:30 **Networking tea and coffee break**

15:55 **Brexit preparedness**

- How could your business be affected?
- What happens next, and how is ABTA helping Members to prepare for Brexit?

**Luke Petherbridge**, Head of Public Affairs, **ABTA**

16:15 **Four weeks until we leave the EU: interpreting Brexit**

- What do we know and what can we predict?

**Representative from KPMG**

16:35 **Summary and close**

16:40 **Close of conference**

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## How to register

You can book online and pay by credit card or request an invoice.

Visit [abta.com/events](http://abta.com/events) to book.

You can view our terms and conditions on the event webpage at [abta.com/eventstermsandconditions](http://abta.com/eventstermsandconditions)

## Prices

### ABTA Member/ABTA Partner rates\*

Full two-day rate – **£389 plus VAT**

One-day rate – **£269 plus VAT**

### Non-Member rates:

Full two-day rate – **£599 plus VAT**

One-day rate – **£399 plus VAT**

You may attend one day and nominate a colleague to attend the other day. Please register your place for both days then email [events@abta.co.uk](mailto:events@abta.co.uk) with the name and job title of your colleague and which day they would like to attend.

*\*To qualify for the ABTA Member/Partner discount you must have a current ABTA Member/Partner number or your application must be in progress when the event takes place. For details on becoming an ABTA Member or Partner visit [abta.com/join](http://abta.com/join)*

For information on sponsorship and exhibition opportunities please contact **Matt Turton** on **020 3693 0194** or email [mturton@abta.co.uk](mailto:mturton@abta.co.uk)

## The conference

ABTA's annual Travel Finance Conference is back for a third year in a new two day format. Make sure you don't miss the industry's biggest finance event tailored specifically for travel companies. Hear from a range of ABTA Partners with vast experience and expertise in travel finance.

Finance directors and managers, CEOs and MDs attend this event for the most comprehensive update on travel finance.

From the new **ATOL online system**, to **managing foreign exchange risk**, **VAT-TOMS** and **Making Tax Digital**, take away in-depth guidance on the key finance issues to be aware of in 2019.

Receive an **update on the M&A climate in travel**. The conference will happen just four weeks before we are due to leave the EU. Learn from expert speakers about **what we know about Brexit** and what it **means for your travel business**.

Gain the **latest insights on financial protection** and how the **bonding requirements of the CAA and ABTA interact**. Get practical advice on **how to fill out the regulators' forms** and meet ABTA's financial protection team.

## Benefits of attending

- Take away **in-depth updated guidance** on the finance issues you face day-to-day
- Get the latest information to help you to **demystify Brexit** and what this means for your business
- Question the experts on key issues from **Brexit to Making Tax Digital, VAT-TOMS and more**
- Meet and network with your **industry colleagues** throughout the day and during the networking sessions.

## Who should attend?

The event is ideal for large and SME companies within the travel industry, including the following:

- CEOs and directors
- Finance directors and managers
- Finance, audit and commercial teams.