





A Beginner's Guide to Travel Law

2 October 2018 • The Doubletree by Hilton, Redcliffe Way, Bristol, BS1 6N

Agenda

09:30 Registration, tea and coffee

10:00 Welcome from the moderator

Matt Gatenby, Partner, Travlaw

10:10 Setting the scene

• Why is it so important to understand the basics of travel law?

How ABTA can help

Paula Macfarlane, Senior Solicitor, ABTA

10:20 The legal landscape for UK Travel

- Package Travel and Linked Travel Arrangements Regulations – what are they and who do they cover?
- Changes to ATOL
- Consumer protection legislation

Paula Macfarlane, Senior Solicitor, ABTA

10:50 Contracting basics

- Contracting with suppliers
- Contract status agent or principal?
- Agency agreements
- Contracting with consumers

Farina Azam, Partner, Travlaw

- 11:25 Ouestions and discussion
- 11:35 Tea and coffee break

11:55 Data protection in travel

- Overview of the key principles of GDPR
- GDPR and marketing
- Controller/processor obligations

Farina Azam, Partner, Travlaw

12:20 Handling customer claims

- ADR/ODR
- Insurance
- Limitation periods

Matt Gatenby, Partner, Travlaw

12:40 How much are claims worth?

- How to value holiday claims
- Delayed flight and personal injury claims
- Working through the claims process

Matt Gatenby, Partner, Travlaw

13:00 Questions and discussion

13:10 Networking lunch

14:00 Welcome back

Matt Gatenby, Partner, Travlaw

14:05 Quiz

14:25 Guest speaker - common claims affecting the travel industry

- Scene setting
- · Personal injury and sickness claims
- Real life scenarios and case studies

Darren Hutton, International Litigation Manager,

RCL Cruises Ltd

14:45 Changes, cancellation and delay

- Passenger protections
- Your obligations to your customers
- What is a significant change?
- Case studies

Matt Gatenby, Partner, Travlaw

- 15:10 Questions and discussion
- 15:20 Tea and coffee break

15:40 Reviewing 2018 – are you where you need

Mapping your progress with new regulations

Matt Gatenby, Partner, Travlaw

Paula Macfarlane, Senior Solicitor, ABTA

16:10 Legal surgery

An interactive session, bring your questions for our panel of legal experts.

Paula Macfarlane, Senior Solicitor, ABTA Matt Gatenby, Partner, Travlaw

Farina Azam, Partner, Travlaw

Darren Hutton, International Litigation Manager,

RCL Cruises Ltd

16:30 Close

Event partner











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About the event

The effective contracting, marketing and selling of holidays and travel services requires a good understanding of the law. You can put your business at risk if you get it wrong.

2018 is a year of major regulatory change for the travel industry. Understand what the new Package Travel Regulations and changes to ATOL mean for your business. What adjustments do you need to make and how will your liabilities change?

ABTA's core-skills workshop is aimed at travel industry professionals who require a basic understanding of travel law. This practical one-day seminar provides a comprehensive, introductory-level overview of key legal issues, including contracting in light of the new regulations, GDPR, claims handling and compensation and delay.

Benefits of attending

- Hear an update on the legal landscape for travel
- Get valuable guidance on contracting and the law
- Hear real world examples and case studies
- Ask for expert advice on specific cases during the legal surgery session
- Network with peers and hear about the legal issues your industry colleagues are facing

Who should attend?

The event is ideal for anyone working in travel, including small and large companies:

- · Directors and senior managers
- Compliance and operations specialists
- Those who have legal responsibilities as part of their role.

Prices

ABTA Member/Partner £229 plus VAT
Non-Member/Partner* £349 plus VAT

Register now

You can book online and pay by credit card or request an invoice.

Visit abta.com/events to book.

You can view our terms and conditions on the event webpage at abta.com/eventstermsandconditions

Group booking discounts

Book three places and get 50% off the third place

Book five places and get 100% off the fifth place

This discount will be automatically applied when you book online.

For information on sponsorship and exhibition opportunities please contact Matt Turton on 020 3693 0194 or email mturton@abta.co.uk

ABTA Conferences and Events

ABTA Conferences and Events delivers practical training for the travel industry. Our aim? To keep the industry up to date on the most important, business critical issues, with a key focus on practical learning outcomes.

ABTA is the UK's leading travel association with a membership of around 1,200 travel companies.

Our vision is to enable the British public to travel with confidence – supporting our Members as they build their businesses and acting as an emblem of quality and assurance for their customers.

Our level of brand recognition and trust among consumers is high. 76% of people feel more confident booking with an ABTA Member.

Upcoming events

Data Protection and Management in Travel Post-GDPR

16 October 2018, central London

Claims Handling in Travel
31 October 2018, central Manchester

Consumer Law in the Marketing and Selling of Holidays

8 November 2018, central London

^{*}To qualify for the ABTA Member/Partner discount you must have a current ABTA Member/Partner number or your application must be in progress when the event takes place. For details on becoming an ABTA Member or Partner visit abta.com/join